

EVS Broadcast Equipment

1Q14 results

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FORWARD LOOKING INFORMATION

The statements made in this presentation that are not historical facts contain forward-looking information that involves risks and uncertainties. All statements, other than statements of historical fact, which address EVS Group's ("EVS", "dcinex" or the "Company") expectations, should be considered as forward-looking statements. Such statements made by EVS are based on knowledge of the environment in which it currently operates, but because of factors beyond its control, actual results may differ materially from the expectations expressed in the forward-looking statements. Important factors that may cause actual results to differ from anticipated results include, but are not limited to, financing risk, acquisition risk, changes in technology, and other risks as outlined in the filings with securities regulators and can also be found at www.evs.com.

HIGHLIGHTS 1Q14

1Q14 results:

- EUR 29.3 m revenue :-10.6% vs. 1Q13
 - As usual, high volatility between quarters, regions and markets due to lumpiness of projects
- Successful EVS showcase at Winter Olympics in Sochi
- Gross margin of 74.9%, EBIT margin of 34.1%
- EPS 0.53, -29.5% vs EUR 0.75 in 1Q13

Order book:

- EUR 44.9 million at May 10 (+14.6% excl. big events)
- + EUR 10.7 million to be invoiced in 2015 (vs. EUR 10.1 million last year)
- Good feedback on the high volume of new product introductions at NAB tradeshow in April

2014:

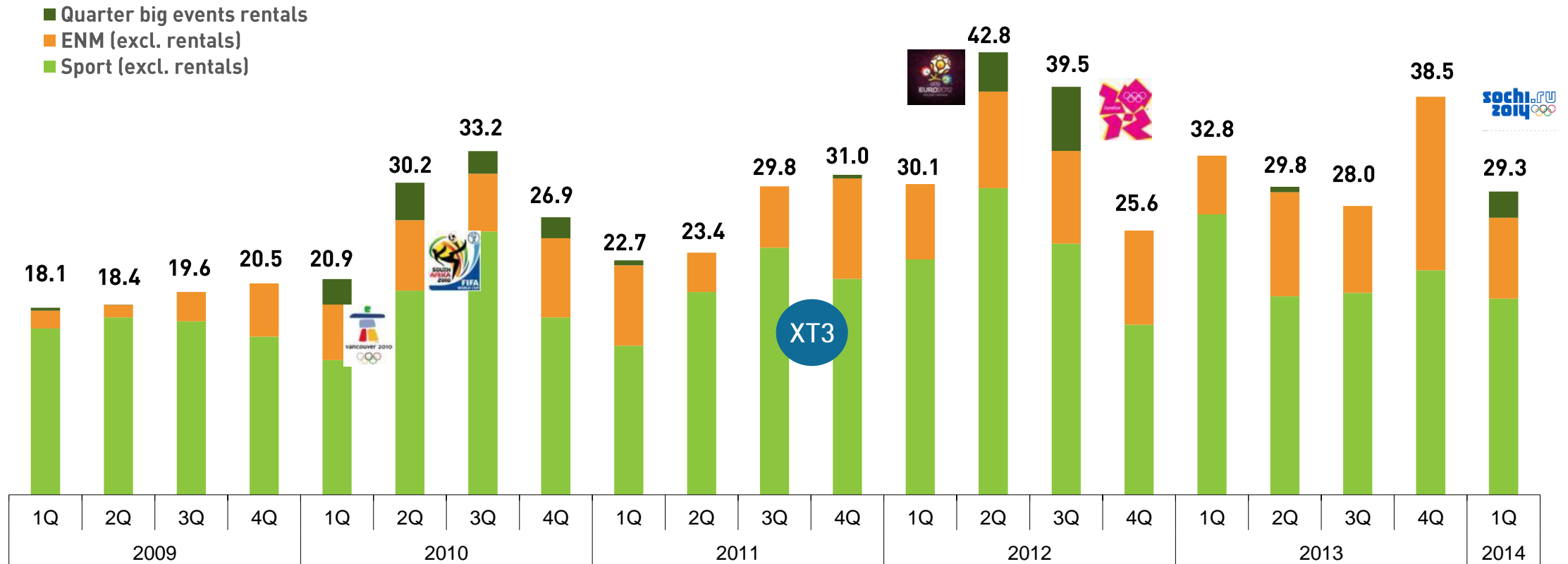
- Preparing for the greatest EVS involvement in a World Cup in Brazil
- Current market conditions have not yet improved
- It could translate into revenue growing in 2014 at high single digit compared to last year
- EUR 10-12 million rental revenue from big sporting events
- 10-15% opex growth

EVS business fundamentals are intact

AGENDA

- ▶ Financial update
- ▶ Business update
- ▶ 2014 outlook
- ▶ General meetings
- ▶ Annexes

QUARTERLY REVENUE SPLIT BY MARKET

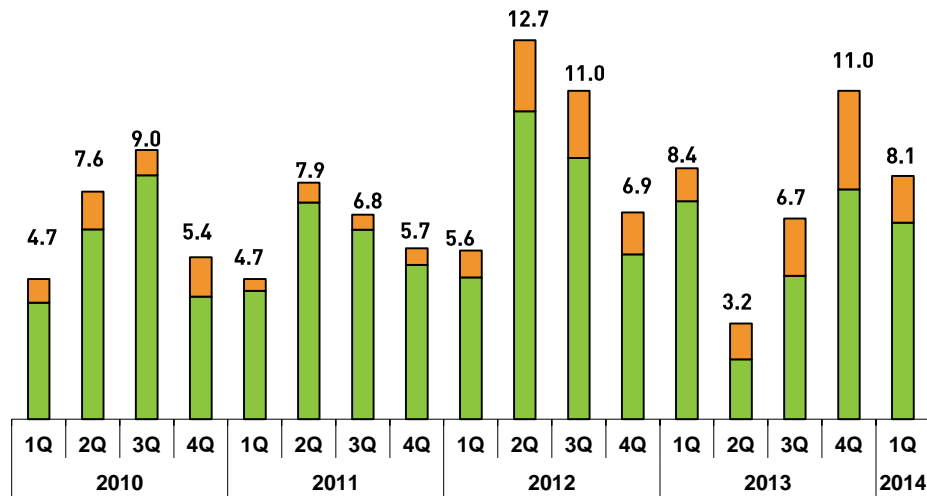


GEOGRAPHICAL SPLIT

%: 1Q14 vs 1Q13 variation, at constant exchange rate, excluding big events rentals

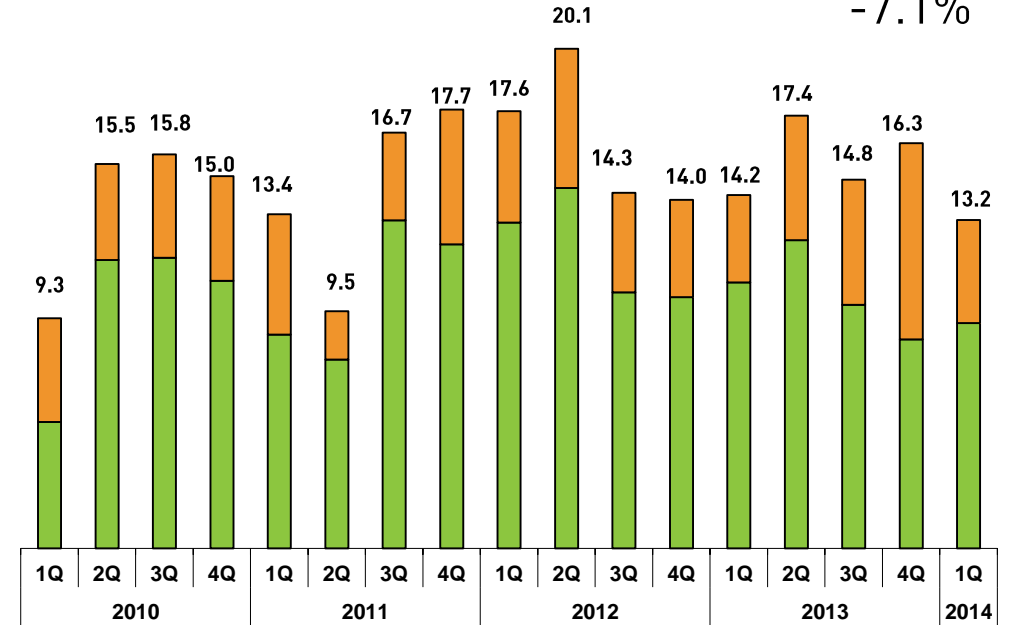
Americas (excl. events)

1Q14
+0.4%



EMEA (excl. events)

1Q14
-7.1%



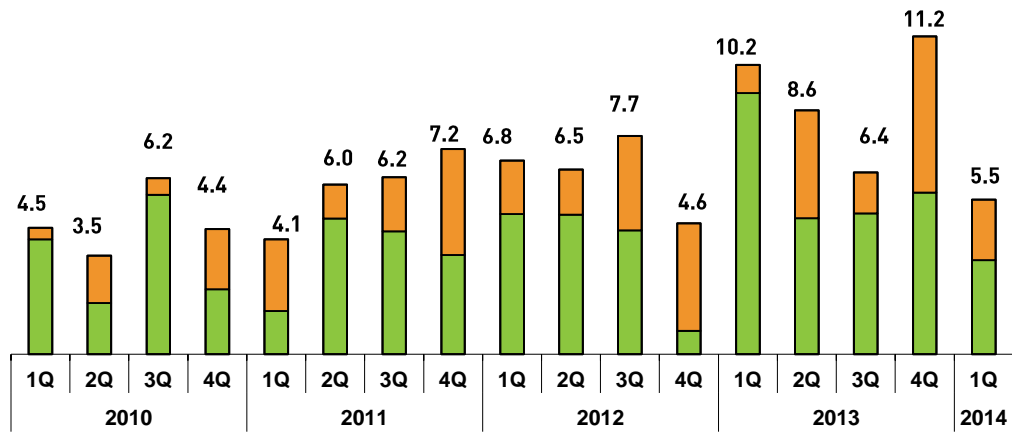
ENM
Sports

GEOGRAPHICAL SPLIT

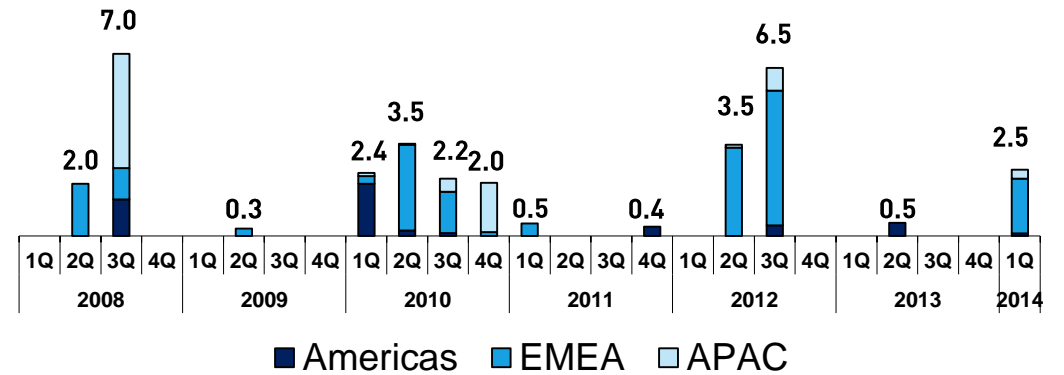
%: 1Q14 vs 1Q13 variation, excluding big events rentals

APAC (excl. events)

1Q14
-46.5%



Big event rentals



■ ENM
■ Sports

1Q14: REVENUE DOWN BY 10.6%

Reported

In millions of EUR	1Q14	4Q13	1Q13
REVENUE	29.3	38.5	32.8
Cost of sales	(7.4)	(10.3)	(6.8)
Gross margin	22.0	28.2	26.0
Gross margin %	74.9%	73.3%	79.2%
S&A	(5.4)	(5.8)	(5.6)
R&D	(6.3)	(6.0)	(5.8)
EBIT	10.0	15.9	14.5
EBIT MARGIN	34.1%	41.3%	44.0%
Financial result	(0.1)	(0.1)	0.2
dcinex & mecalec at equity	0.2	(0.2)	(0.1)
Taxes	(3.3)	(5.0)	(4.5)
NET PROFIT	7.1	10.7	10.0
BASICS EPS	0.53	0.80	0.75

- ▶ Gross margin *:
 - lower sales
 - reclassifications from R&D
 - Write-offs, partially linked to the move to the new headquarters

- ▶ Opex: +3.0% in 1Q14
 - + reclass. to COGS
 - + positive movements in bad debts
 - Dyvi Live / SVS negative contribution
 - Reclass management between SG&A and R&D

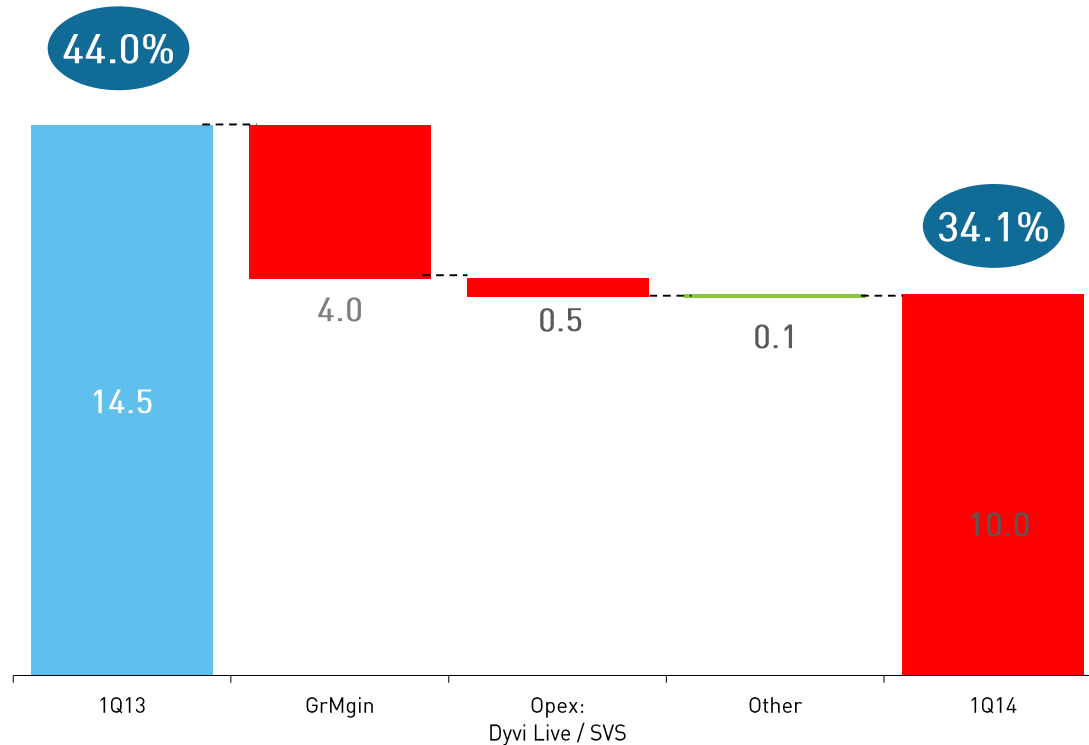
- ▶ EBIT margin of 34.1%

- ▶ EPS: EUR 0.53

* 1Q14 vs 4Q13: better product mix

1Q14 EBIT margin at 34.1%, or EUR 10.0 million

EBIT margin decrease is mainly due to deleveraging on lower sales

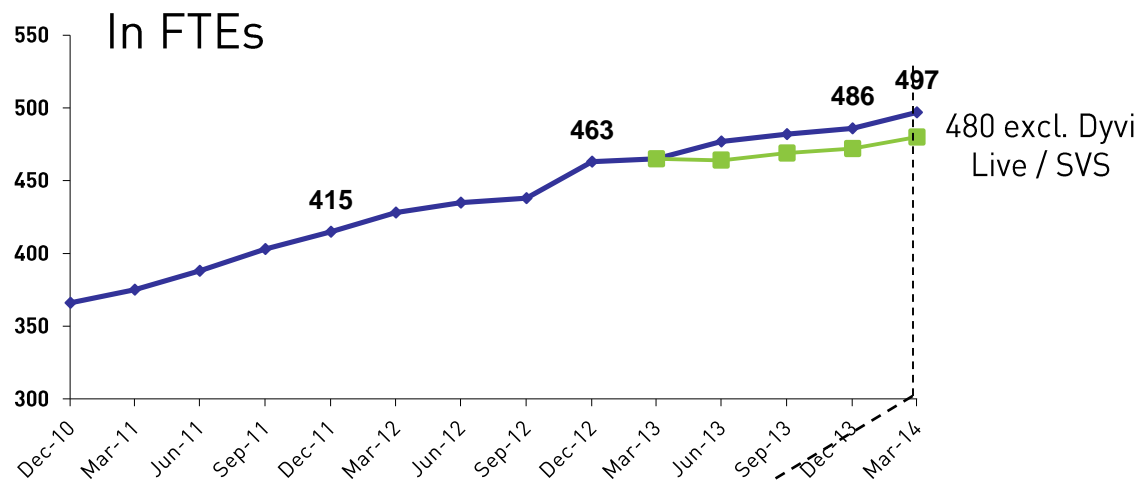


- ▶ Gross margin impact mainly from sales deleverage, reclassification and write-offs
- ▶ Opex impacted by
 - Dyvi Live / SVS (fully consolidated minority stake)
 - Positive movements in bad debts
 - Investment in future growth

STAFF GROWTH: +32 people in 12 months (incl. 17 people in Dyvi Live / SVS)

49% in innovation (R&D)

Headcount evolution at March 31, 2014

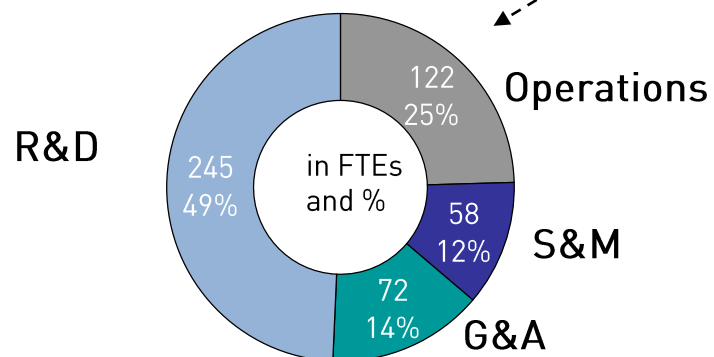


- +6.9% in last 12 months
- Net +11 FTEs in 1Q14

- Functional split:
 - Innovation: 49% R&D
 - Expansion: 37% sales & ops

- More than 25 nationalities

- Average age: 36 years



STRONG BALANCE SHEET

EUR 23.1 million cash

In millions of EUR	March 2014	Dec. 2013
ASSETS		
Goodwill and intangibles	1.9	2.1
Lands, buildings and other tangibles	36.9	33.7
dcinex and Mecalect at equity	10.0	9.8
Inventories	17.9	16.2
Receivables	27.5	29.5
Cash	23.1	11.8
Other assets	6.1	5.8
Total assets	123.3	108.9
EQUITY AND LIABILITIES		
Total equity	78.5	68.5
Non-current liabilities	10.8	10.6
Trade payables	6.2	5.4
Other current liabilities	27.8	24.4
Total equity and liabilities	123.3	108.9

- ▶ Investments in the new HQ reflected in:
 - EUR 36.9 million in Lands and Buildings
 - LT liabilities of EUR 10.8 million

- ▶ EUR 55-60 million revised budget for headquarters

2013 TOTAL DIVIDEND OF EUR 2.16

Dividend yield 4.4% on average 2013, payout of 85.7%

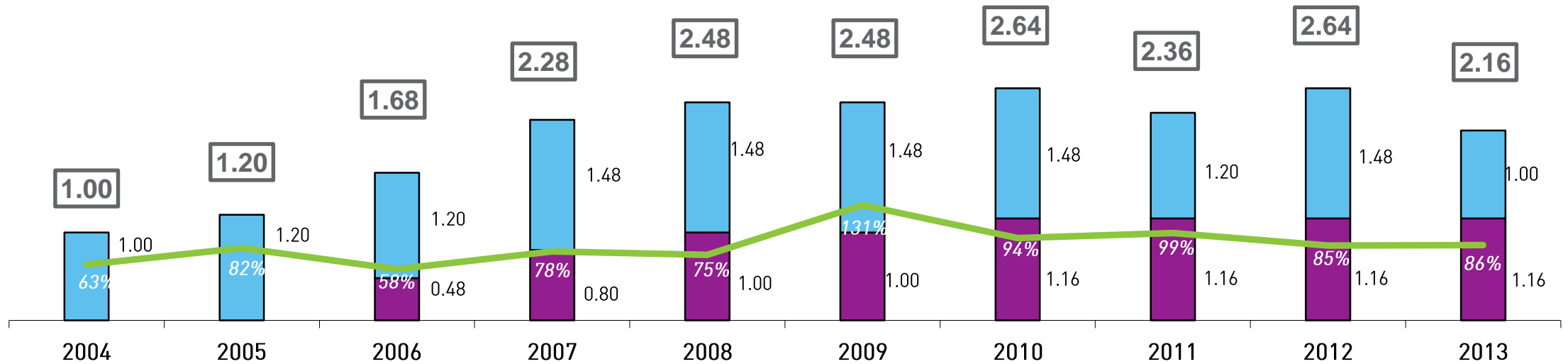
Evolution of dividend
in EUR per share

Historical average pay out ratio of 85% since 2004

Final dividend (June)

Interim Dividend (November)

Payout



Pay out *:	63.3%	82.2%	58.1%	78.4%	74.5%	131.1%	93.6%	99.2%	85.2%	85.7%
Div. Yield**:	9.8%	5.1%	4.3%	3.7%	4.4%	6.7%	6.3%	5.5%	6.6%	4.4%

*: defined as total gross dividend divided by net profit, group share

** defined as total gross dividend divided by average share price of the fiscal year

DCINEX CONTRIBUTION TO EVS GROUP

Slightly higher sales due to seasonal effect, improved EBITDA margin



1Q14 key financials

In thousands of EUR	1Q14	1Q13
REVENUE	21,768	19,852
EBITDA	8,646	5,994
EBITDA margin	39.7%	30.2%
Net result	354	-403
EVS share	41.3%	41.3%
Dcinex result, EVS share	146	-166

- ▶ One of the top players in Europe
- ▶ +9.7% sales in 1Q14
- ▶ 39.7% EBITDA margin

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FIFA WORLD CUP 2014 – BRAZIL

FACTS

- ▶ June 12 - July 13 2014
- ▶ 12 Stadiums
- ▶ 64 games – 35+ cameras per game
- ▶ Int. Broadcast Center in Rio de Janeiro
- ▶ Over 400 EVS servers involved in Brazil



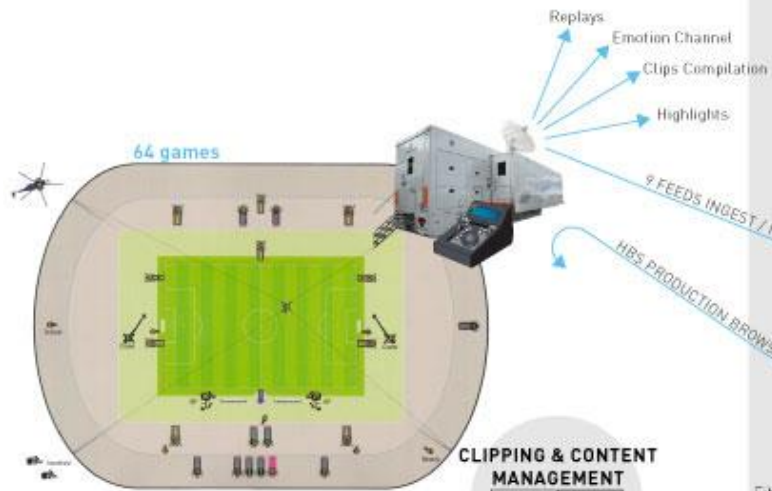
HOST CITIES

Map of Brazil



The 12 cities selected to host the 64 matches are: Belo Horizonte, Brasilia, Cuiaba, Curitiba, Fortaleza, Manaus, Natal, Porto Alegre, Recife, Rio de Janeiro, Salvador and Sao Paulo.

VENUES



FIFA TV Team Crews



FIFA TV Story Crews



HIGH BANDWIDTH TRANSFER

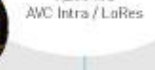
IBC

UNILATERAL PRODUCTION * MRLs ONSITE



Browsing & Upload
75 BROWSING LICENSES

FIFA MAX MEDIA SERVER



MULTILATERAL PRODUCTION



36 ADOBE PREMIERE PRO WITH IPLINK

Webserver

Fibre Channel

WORLD FEED & UNILATERAL DISTRIBUTION

MULTIMEDIA



Distribution



83 WEB BROWSING LICENSES

BROADCAST CENTERS



Live Streaming



Mobile devices



MultiAngles Clips Delivery & White Label App



Playout

* MRL: Media rights licensees



FIFA WORLD CUP 2014 – BRAZIL

GLOBAL EVS CONTRIBUTION – what's new



FIFA WORLD CUP
Brasil

▶ Venues Operations:

- MultiReview, allowing faster highlights management and un-viewed actions
- LSM Connect: faster and more intuitive playlist management



▶ IBC and other partners:

- IPWeb: Web interface to review and access clips including in the FIFA Max (central media storage) for further selection and HiRes import
- New C-Cast connected content and distribution platform for partners & final viewers
 - For viewers: Live streaming, multi-angles clips review, statistics distributed via a cloud-based distribution platform on tablet and smartphones.
 - For remote production teams: Distant review, access, selection and import of live ingested content (available in XT3) from web-interface (C-Cast Xplore)
- IPLink for Adobe: Plugin panel in Adobe Premiere Pro allowing instant access to IPDirector clips from editing interface.



▶ NAB

- Total registered attendees: +4% compared to last year
- 4K & IP took centre stage at NAB

▶ EVS

- Sports remains the key driver for EVS with many new Software tools for the XT3 server platform
 - C-Cast Xplore (+ content exchange bet. venue and studio) and extended live sports tools get major attention from clients
- Growing number of successes in Entertainment, News & Media
 - New XS server (with up to 12 ingest channel) as next generation server for studio ingest and fast turnaround productions
- Successful live DYVI/SVS demos, connecting Los Angeles studios and Las Vegas tradeshow



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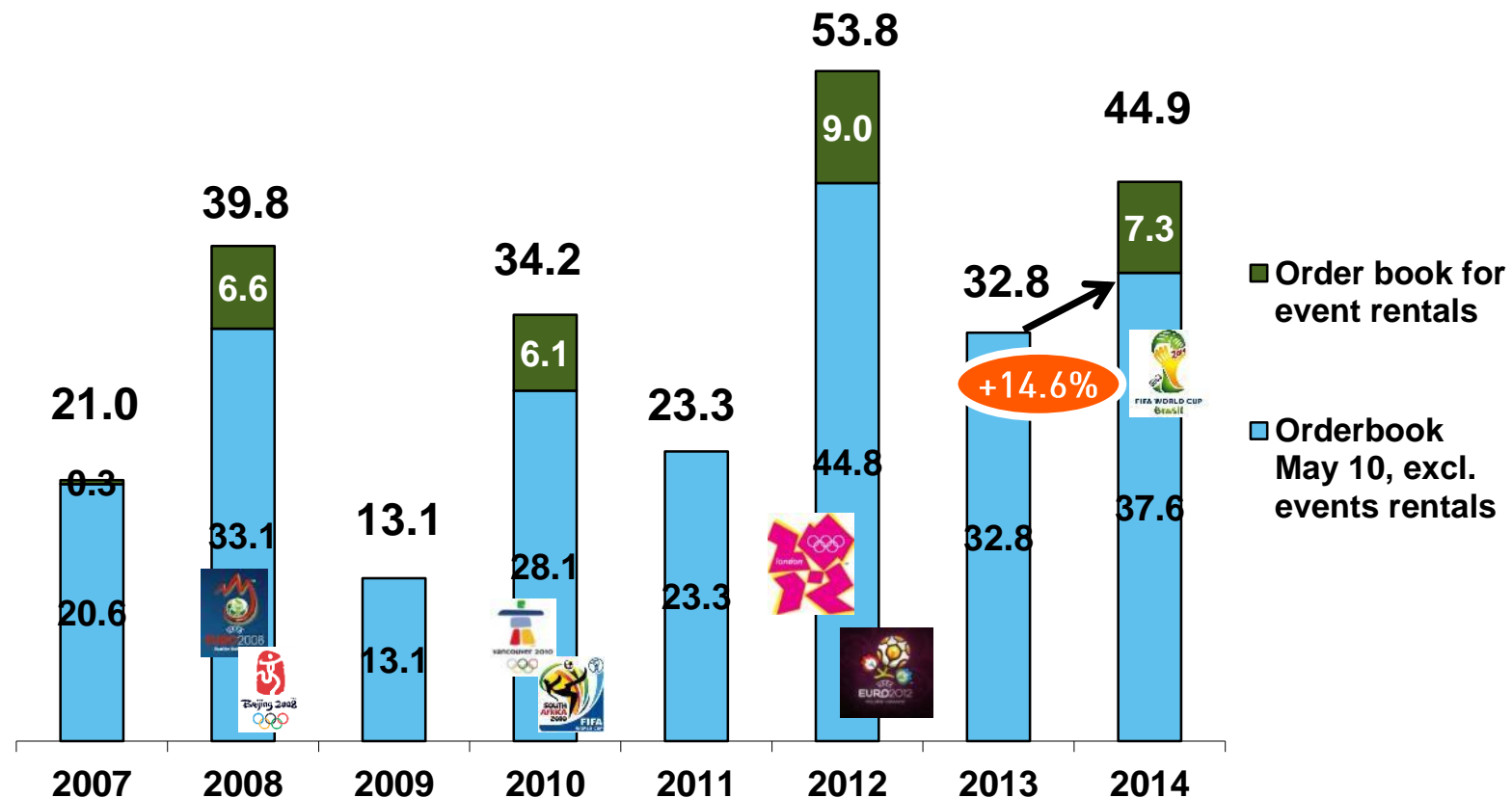
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SPRING ORDER BOOK ON MAY 10, 2014

EUR 44.9 million

- ▶ Incl. EUR 7.3 for big events
- ▶ +14.6% excl. big events rentals (mainly World Cup)
- ▶ Reflects soft macro-economic environment in broadcast industry
- ▶ 56% Sports, excl. big event rentals
- ▶ For 2015 and beyond:

- + EUR 10.7 m (vs EUR 10.1 m last year)



OUTLOOK

Fundamentals intact

- ▶ Order book of EUR 44.9 million for 2014
 - Includes EUR 7.3 million for big sporting events
- ▶ Current market conditions in broadcast industry have not yet improved and could translate into revenue growing in 2014 at high single digit compared to 2013
- ▶ Continued investments in innovation (IP, Cloud) and organizational growth
 - Opex growth between 10% and 15%
 - Increasing cost control with investments on important developments linked to growth opportunities

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GENERAL MEETING

- ▶ Ordinary general meeting
 - Total dividend of EUR 2.16 (payout of 85.7% yield of 4.4%)
 - Board changes leading to higher independence

- ▶ Special general meeting
 - Change of control clauses in relation with credit lines (financing of new headquarters)

- ▶ Extraordinary general meeting
 - Renewal of authorized capital
 - Renewal of share buyback (stricter conditions than in the past) – used primarily to satisfy exercise of warrants

CONCLUSIONS

- ▶ 1Q14 in line with cautious message from February
- ▶ Successful EVS showcase at Sochi and NAB, and strong involvement in upcoming World Cup show EVS continued leadership
- ▶ Short term pressure from market conditions, but EVS business fundamentals intact

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CORPORATE CALENDAR

- ▶ Thursday May 15, 2014: 1Q14 earnings
- ▶ Tuesday May 20, 2014: Ordinary & Extraordinary General Meeting
- ▶ Wednesday May 28, 2014: Final dividend: ex-date
- ▶ Friday May 30, 2014: Final dividend: record date
- ▶ Monday June 2, 2014: Final dividend: payment date
- ▶ Tuesday June 20, 2014: Postponed Extraordinary General Meeting
- ▶ Thursday August 28, 2014: 2Q14 earnings
- ▶ Friday November 18, 2014: 3Q14 earnings

EVS STOCK MARKET DATA

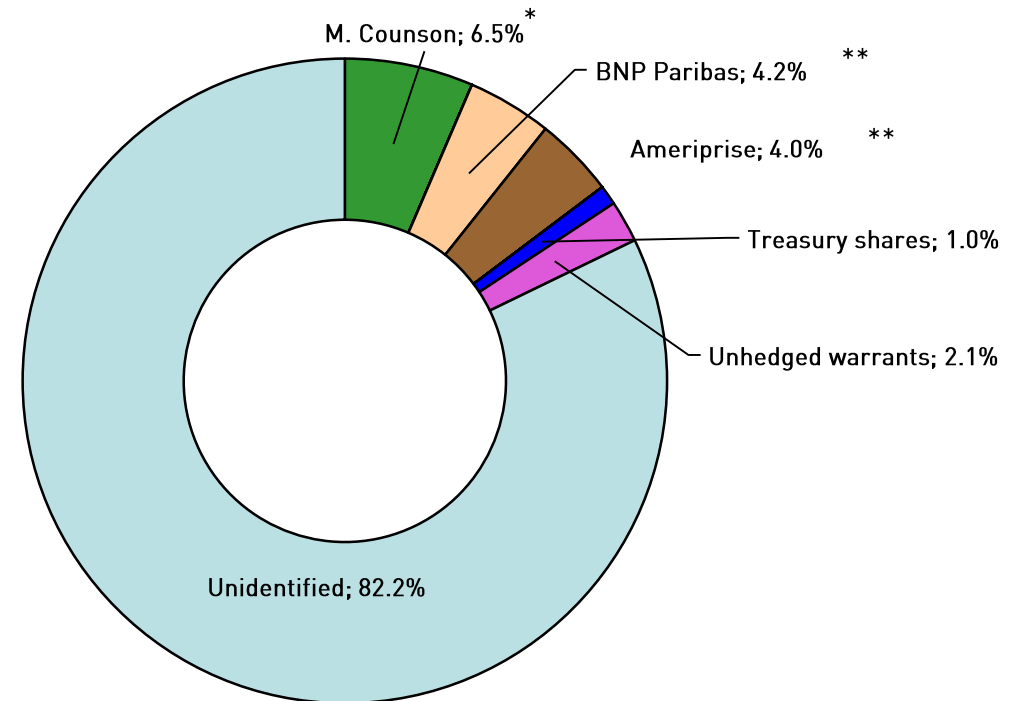
- ▶ Stock data (March 31, 2014):
 - Basis: 13,625,000 ordinary shares
 - Outstanding warrants : 343,050 @ 39.93
 - Treasury shares : 56,664 shares (no share buyback in 2014)

- ▶ Market cap (April 30, 2014):
 - EUR 620 million (@ EUR 45.60)

- ▶ Liquidity (last 12 months):
 - Standard velocity: 119% (12 months)
 - Average daily volume:
 - 65,000 shares
 - EUR 3.0 million

Source: Fidessa, incl. block trading and transactions out of Euronext Brussels

Shareholders (March 31, 2014)



* Board member

** According to shareholders notifications or updates on January 31, 2014

OUR JOURNEY TO RIO2016

